



Finolex Cables Limited

Earnings Presentation
March, 2020

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Impact of COVID 19

- With the increasing COVID cases in Pune, company decided to close its Pune operations (Urse, Pimpri Plants and Pimpri Corp. office) from March 22. With the declaration of the nationwide lockdown from March 24, all the other operations viz, Goa and Roorkee Plants, all depot/Branch offices etc. were also shut down, resulting in an absolute halt in operations.
- During the shutdown period, although manufacturing, marketing and logistics had come to a standstill, FCL encouraged its employees to work from home. The Company however, despite the shutdown, paid full wages and salaries to all its employees without any lay-offs.
- The Company Management and function-heads, worked on strategically planning the future and preparing for life post lockdown, in order to bring the operations of the Company back to normal.
- FCL opened up its Urse, Goa and Roorkee plants in the second week of May, 2020 followed by the Pimpri Plant and Office in the third week of May 2020.
- This started with strict procedures and practices in place with the 'FCL Safe Practices Manual' as well as the 'COVID 19 Response Strategy' and covered all the plant sites, offices, depots and stores, maintaining both productivity and safety.

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EXECUTIVE SUMMARY

One of India's leading Electricals brand - a market leader in India's Wires & Cables (W&C) industry and fast growing player in the FMEG category

Diversified product portfolio

- **Wires and cables:** Light duty cables, power and control cables and communication cables.
- **FMEG:** Electric switches, switchgears, LED Lightings, Fans, water heaters.
- Leveraging the brand equity of Finolex, extended our brand offerings to home appliances

Multi location manufacturing

- 5 manufacturing plants
- 28 depots
- JV with Sumitomo, Japan for EHV cables
- Marketing JV with Corning for Optic Fibre technology
- Technical collaboration with NSW, Germany for manufacture of cables for submersible pump industry.

Widespread distribution network

- 380 distributors
- 4000+ dealers
- 40000+ retailers
- Launched our own e-retail site

FY20 Financial (Cr)

Revenue

3049.19

EBITDA

541.79

PAT

402.48

EPS

Rs. 26.32



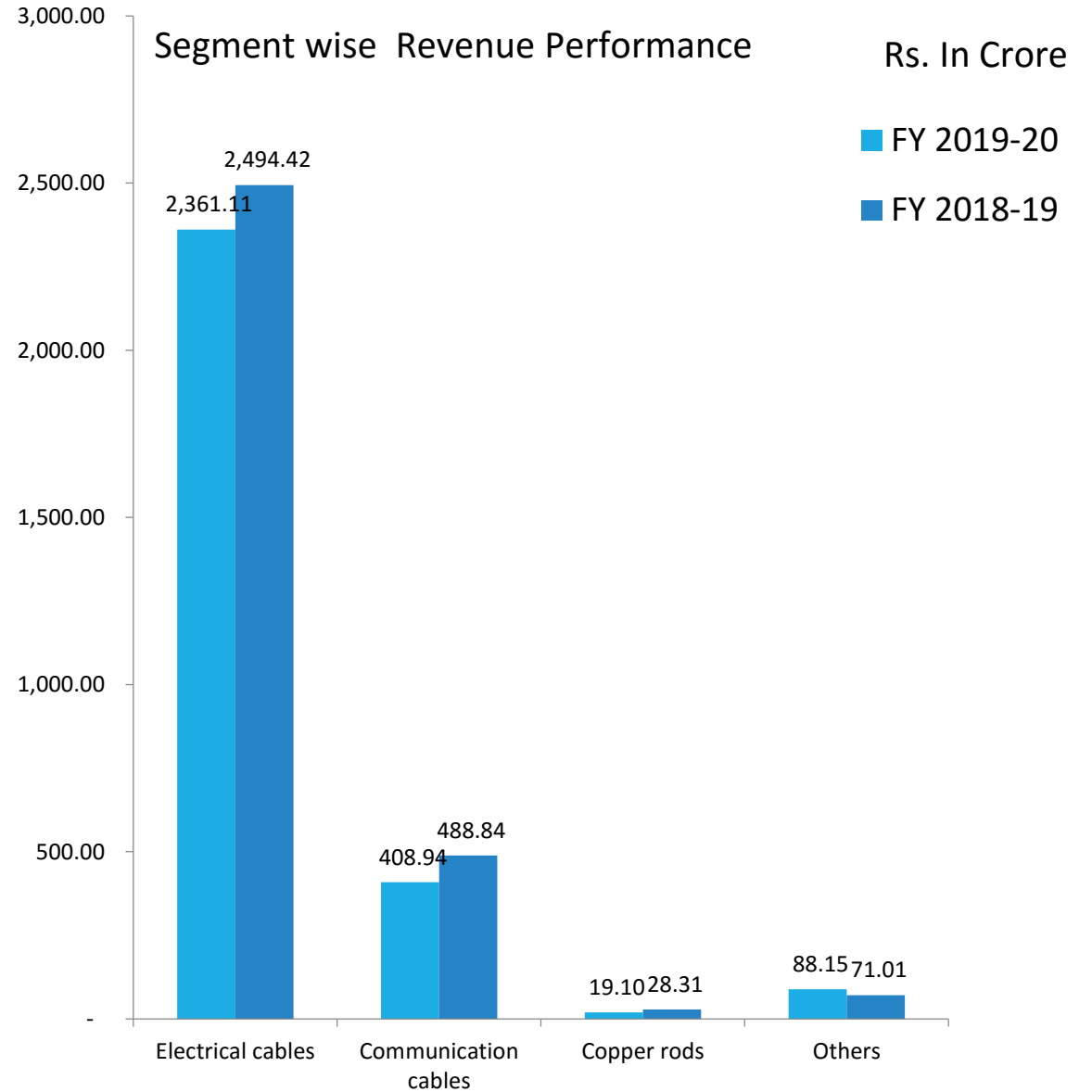


COMPANY OVERVIEW

Premium Player – Cables and Wires Industry

Electrical Cables and Wires

- Leader in the electrical housing wires segment and commands a premium over its peers
- Strong brand positioning and superior product quality enabled the company to achieve higher margins
- This segment accounts for 82% of the company’s revenues and offers a wide range of products in each of the segments
- Reported 82% in electrical W&C segment.



Emerging Player - FMEG

- Finolex entered the FMEG segment to capitalize on the strong brand recall and sales network
- The company first entered the electrical switches and lighting segment, leveraging its widespread distribution network in the country. The company then introduced switchgears, fans and water heaters
- New products within FMEG sector grew by more than 24% y-o-y each in FY19
- These products have been well accepted, along with that the distributors have expanded and continued presence in visual media have contributed to the Finolex brand recognition.
- For these products the company has setup a different channel.



Category & Product Portfolios

WIRES & CABLES

Light Duty Cables

- FR PVC insulated industrial cables
- Flexible cables
- Solar cables
- Elevator cables
- 3CF & WW cables for agricultural sector
- Auto & Battery cables for automobile sector

Power & Control Cables

- LT & HT Power and Control cables

Communication Cables

- Co-axial cables
- Speaker cables
- CCTV cables

- Jelly Filled Telephone Cables (JFTC)
- LAN cables
- Telephone cables
- Optic Fibre cables

LIGHTING

- CFL range
- T5 & T8 tubes
- Ballast Fittings
- Luminaries
- LED products

ELECTRICAL SWITCHES

- Switch range
- Mounting boxes

SWITCHGEAR

- MCB
- RCCB
- DB

FANS

- Ceiling fans
- Table fans
- Wall fans
- Pedestal fans
- Exhaust fans

WATER HEATERS

- Instant
- Storage



Group

Product Covered

Applications

• Electrical Cables



- 1100 V PVC Insulated Cables
- Motor winding PVC insulated
- Automotive/battery cables
- UPS cables
- Heavy duty, underground, low voltage and control cables
- Heavy duty, underground, high voltage, power cable
- Elevator cables
- Solar Cables



Electrification of industrial establishments, used by construction industry, electrical panel wiring and consumer electrical goods



Submersible pumps and electrical motors



Wiring harness for automobile industry and battery cables for various applications



For providing power from the UPS to the computer / appliances in the networking environment



Connection to the user point from main supply of power



Intra-city power distribution network



For use by Elevator industry



Specially insulated cables for use in solar parks

Group	Product Covered	Applications
-------	-----------------	--------------

- **Copper Rods Electrical Switches Lamps**



- CCC rods of 8 mm diameter
- Premium and classic switches, sockets, regulators, etc
- Retrofit/non-retrofit CFL lamps and T5 Tube Lights and Fittings, LED based lighting solutions



Raw material for manufacturing copper-based Cables



For power supply to equipment in domestic, commercial and industrial environment



Lighting for homes, hotels, shops, offices and factories (both indoor and outdoor applications). Also available for street light applications

- **Electrical Fans**



- Ceiling Fans, Portable Fans, Exhaust Fans



For use in domestic, commercial and industrial environment



- Miniature Circuit Breakers (MCB), Residual Current Circuit Breakers (RCCB), Moulded Current Circuit Breakers (MCCB) and Distribution Boxes



For use in voltage surge protection and safety applications in domestic and commercial environment

- **Water Heaters**



- Instant and Storage Water Heaters



For use in domestic and commercial environment

Group	Product Covered	Applications
<ul style="list-style-type: none"> • Communication Cables → 	<ul style="list-style-type: none"> • Jelly filled telephone cables (JFTCs) → • Local area network (LAN) cables → • PE insulated telephone cables → • Coaxial cables → • Speaker cables → • Optic Fibre → • Optic Fibre cables → • V-SAT cables → • CCTV cables → 	<ul style="list-style-type: none"> Telephone line connections to exchanges and users Indoor and outdoor networking, voice and data transmission, broadband usage Telephone instrument connections to EPABX Cable TV network solutions, microwave communications, mobile towers Broadcasting applications in buildings and electronic goods Principal raw material for Optic Fibre cables Networks requiring high speed transfer of large bandwidth for voice image and data transmission For connecting V-SAT dish to base station For better quality of CCTV images

Key Management Team



Mr. Deepak Chhabria

He joined Finolex Cables Ltd as Deputy Production Manager in 1986. Deepak was actively involved in setting up 9 different manufacturing Plant across 4 locations in India. Under his able guidance, the Company now produces a variety of electrical and communication cable products, copper rods, electrical switches, Compact Fluorescent lamps and PVC Sheets. Mr. Chhabria is also the Chairman of Finolex J-Power Systems Pvt. Ltd. A Project has been set up in a Joint Venture with J-Power Systems, Japan to produce power cables up to 500 KV, the only Indian Company to have this capability. J-Power Systems is a 100% subsidiary of Sumitomo Electricals of Japan. Mr. Chhabria has also served as the Chairman of CII-Pune Chapter in 2008. S.S.C – Loyola High School, Pune A-Levels – Seven Oaks School, Kent, England Bachelors in Engineering Management – University of Evansville, Indiana, USA.



Mr. Mahesh Viswanathan

He joined Finolex Cables Ltd in October 2008. A Chartered Accountant by profession, he has many years of experience in the industry and in various aspects such as Management, Taxation and Finance. He has worked with several Multinational companies.

Timeline

The business was started as a partnership firm "Indian Cables Industries". The journey begins..

Indian Cable Industries acquired Alpha Rubber Co. and thereafter company name changes to Finolex Cables Ltd.

Low Voltage Power Cable Plant, Pimpri, Maharashtra

Technical Collaboration with NSW, Germany

AT&T Finolex JV, Optical Fibre Cables Plant, Urse, Maharashtra

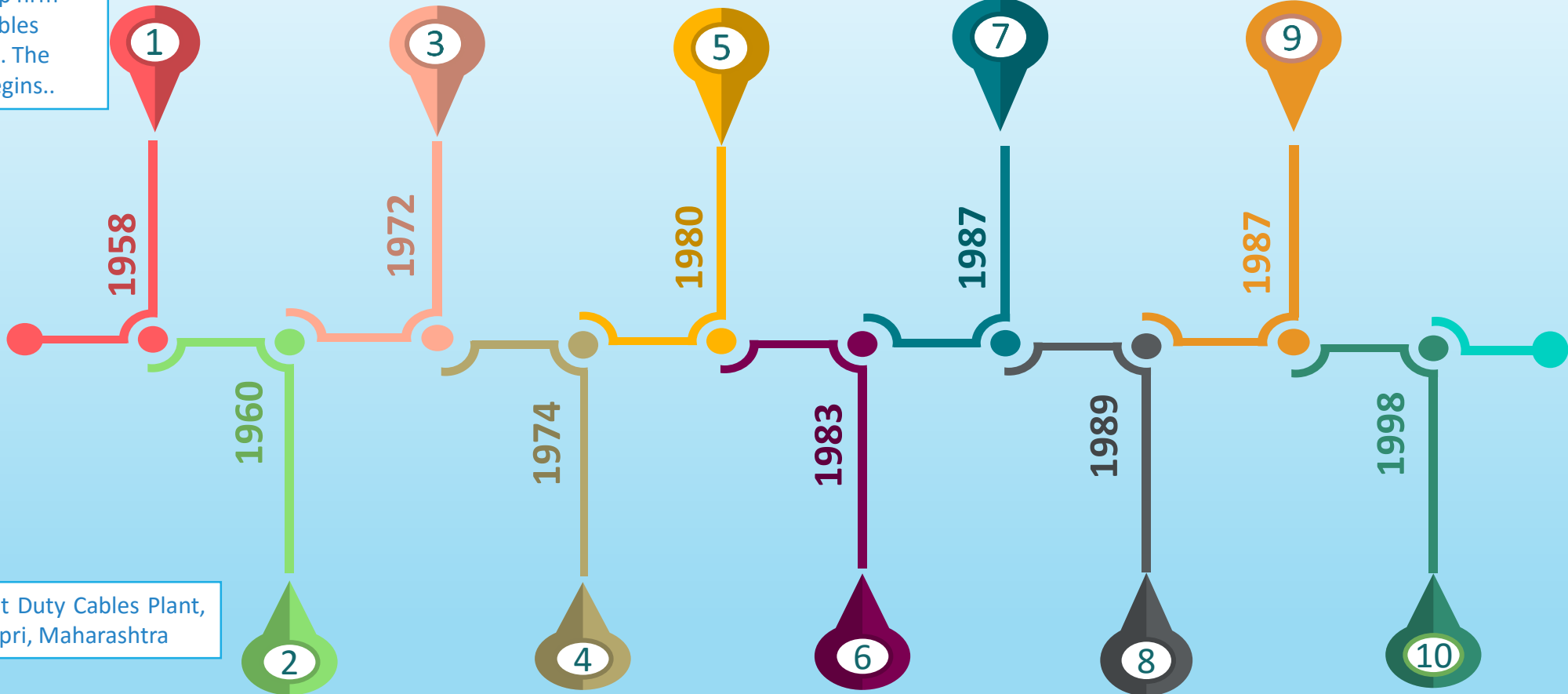
Light Duty Cables Plant, Pimpri, Maharashtra

Indian Cable Industries was dissolved and the business was taken over by Finolex Cables Ltd.

Finolex Cables Ltd. got listed via a maiden Public Issue Jelly Filled Telephone Cables Plant, Pimpri, Maharashtra

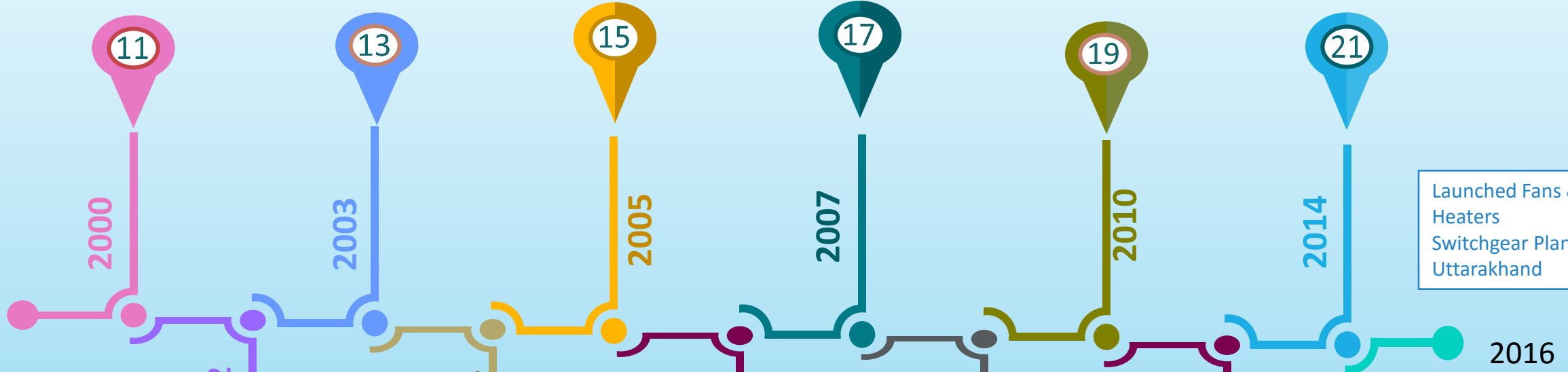
Jelly Filled Telephone Cables Plant, Urse, Maharashtra

Finolex Essex JV, Copper Rod Plant, Goa (Backward Integration)



Timeline

Jelly Filled Telephone Cables Plant, Verna, Goa Optical Fibre Cable Plant, Verna, Goa Super brand Recognition Lighting Products Plant, Urse, Maharashtra Electrical Switch Plant, Uttarakhand 5.5 MW Solar plant, Urse



2002
Light Duty Cables Plant, Verna, Goa

2004
Manufacturing of Glass Fibre, Urse. (Backward Integration)

2006
Switches Plant, Urse, Goa

2008
Light Duty Cables Plant, Roorkee, Uttarakhand

2011
Electrical SwFinolex J Power Systems, JV with Sumitomo of Japan, Extra High Voltage Power Cables Plant, Shirwal, Maharashtra.
Corning Finolex, JV Optical Fibre Plant, Pune, Maharashtra

2014
Launched Fans & Water Heaters
Switchgear Plant Uttarakhand

GEOGRAPHICAL FOOTPRINT

6

Manufacturing Plants

28

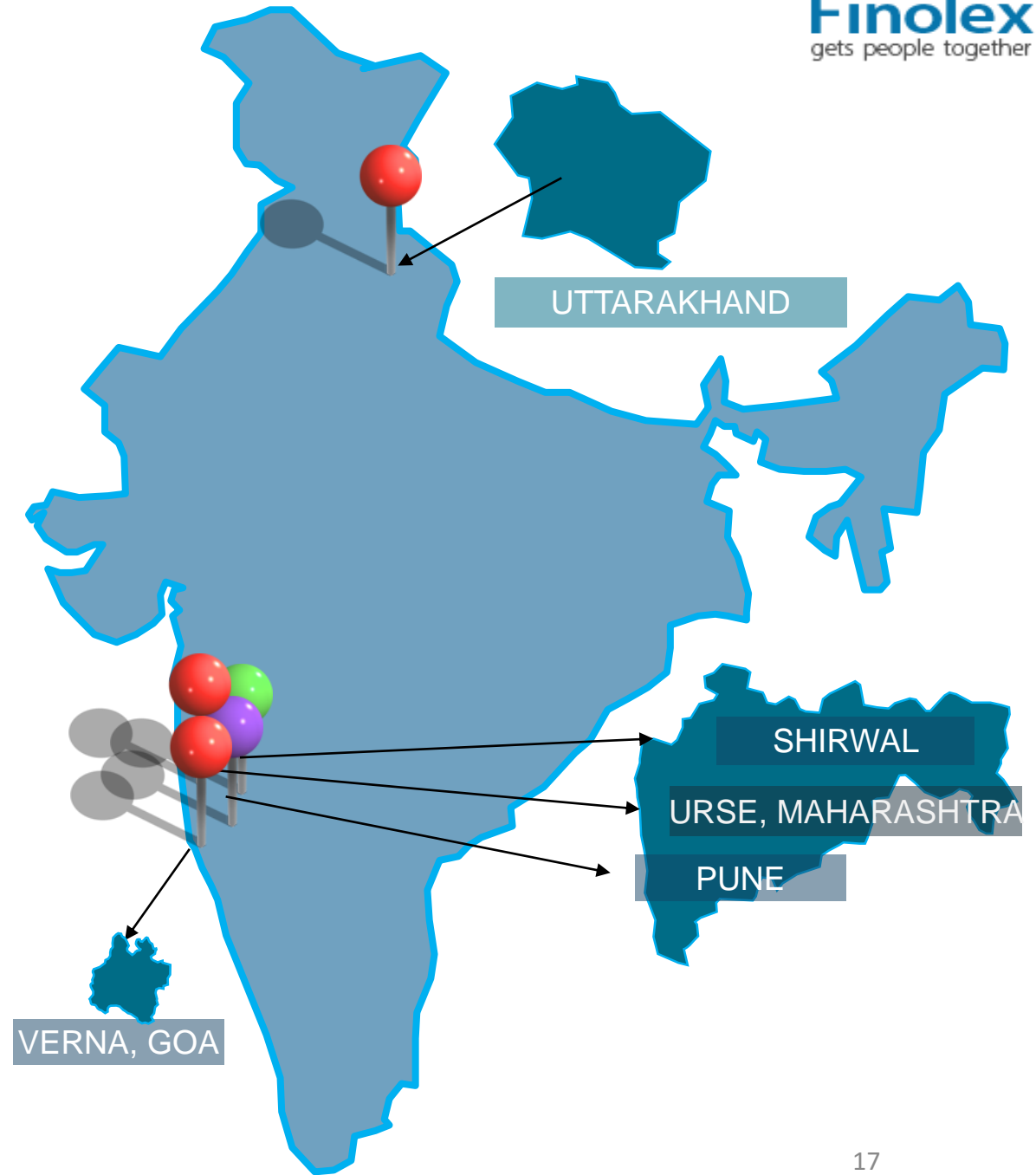
Depots

4000+

Channel Partners

40000+

Dealers



Geographical Footprint

LOCATION	PRODUCT
Uttarakhand	Electric wire for construction; wires for automobile; switches; switchgear and Agricultural applications
Shirwal, Maharashtra	Extra High Voltage (EHV) cables (JV with Sumitomo, Japan)
Urse, Maharashtra	All electrical cables, optic fibre cables and all communication cables
Pune – Pimpri	Minimal manufacturing, telephone cables; winding wire for pump-set industry
Verna Goa	All electrical products except power cables, communication cables except lan cables
Ponda Goa	Copper Rods

Note: Capacity utilization levels at all manufacturing facilities around 65% during 2019-20

FINANCIAL OVERVIEW



FY 2019-20 – Segment Revenue Breakup

- **Margins**

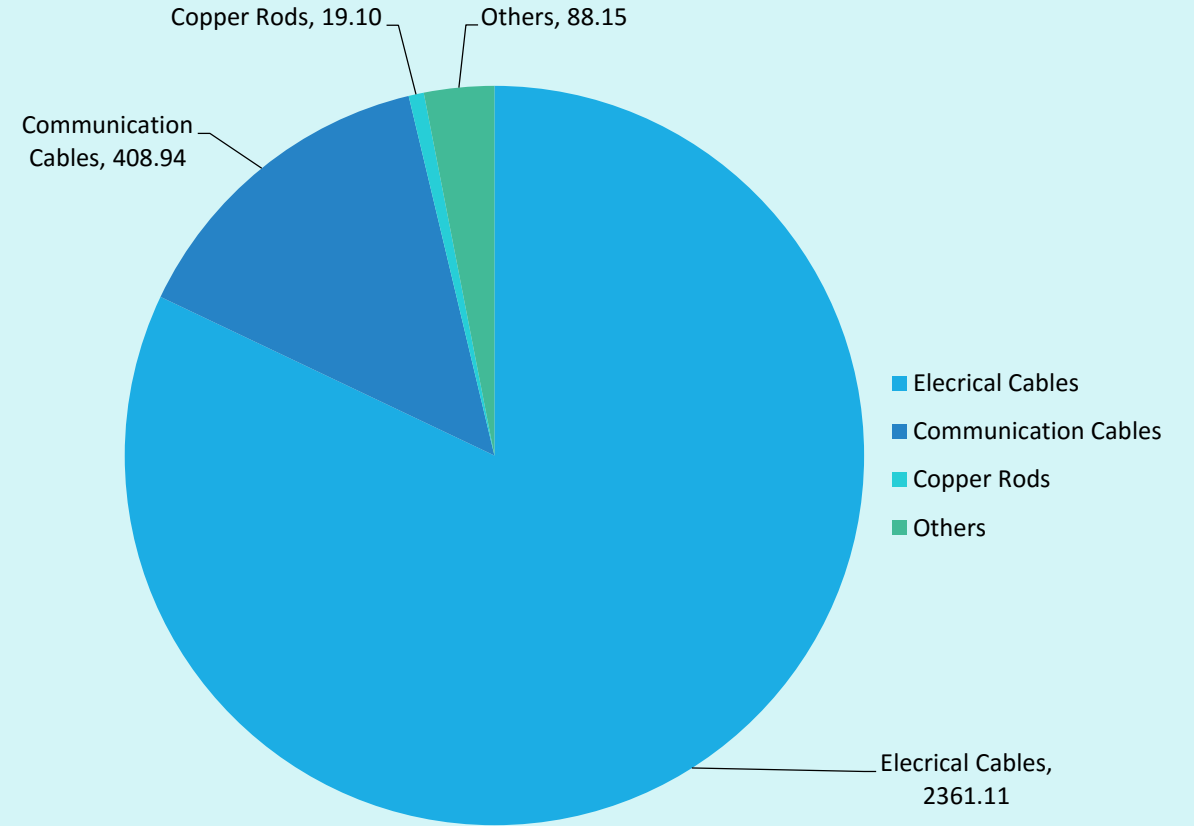
- Electrical Cable EBIT margin improved from 15% to 16% due to better product mix
- Communication Cable EBIT margin decreased from 14% to 6% due to reduction in supply order from telecommunication & government companies and secondly fall in fiber prices globally.

- **Profitability**

- Total revenue for the year stood at Rs 3049.19 Cr
- Profit for the year stood at Rs 402.48 Cr

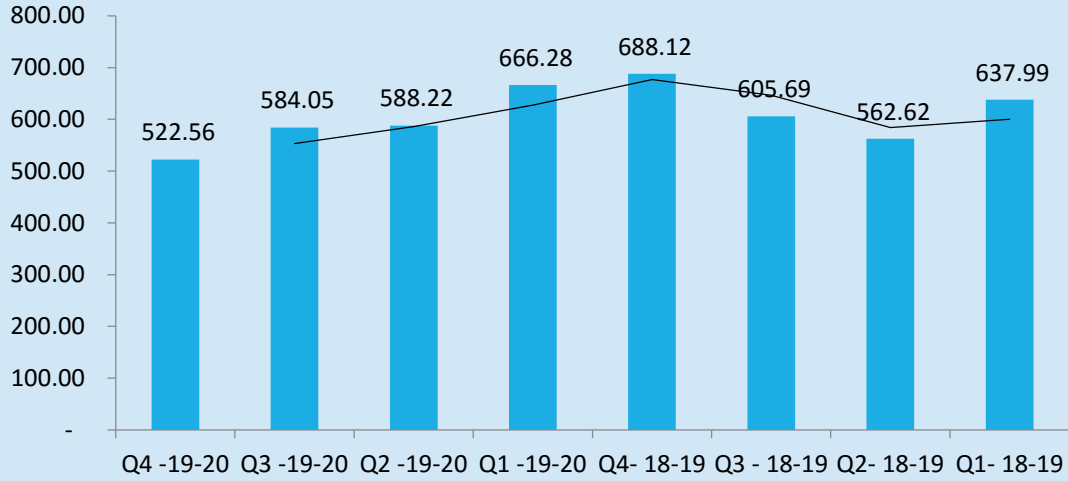
- **Inter segment Revenue**

- Inter segment revenue pertaining mainly to copper rods' consumption stood at Rs. 539.73 Cr

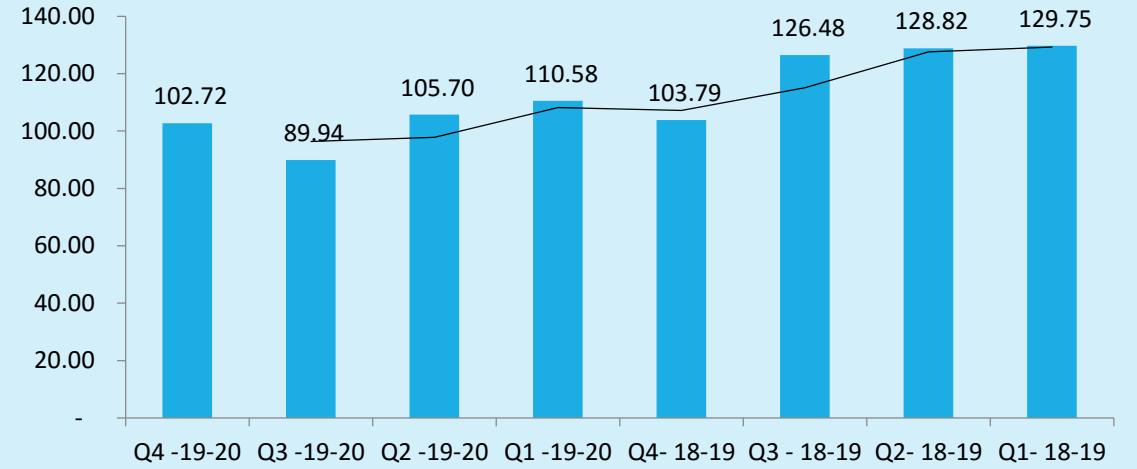


Quarterly Segment Revenue

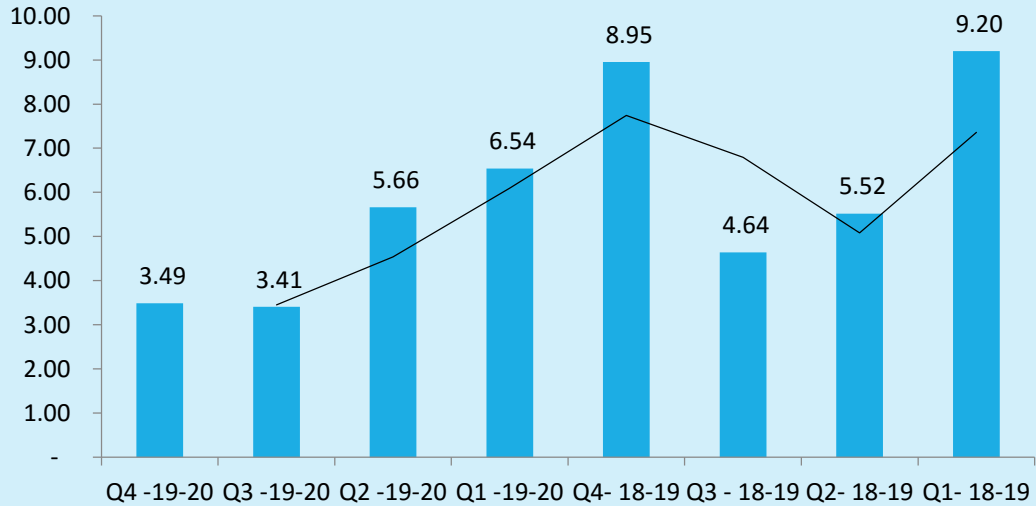
Electrical cables



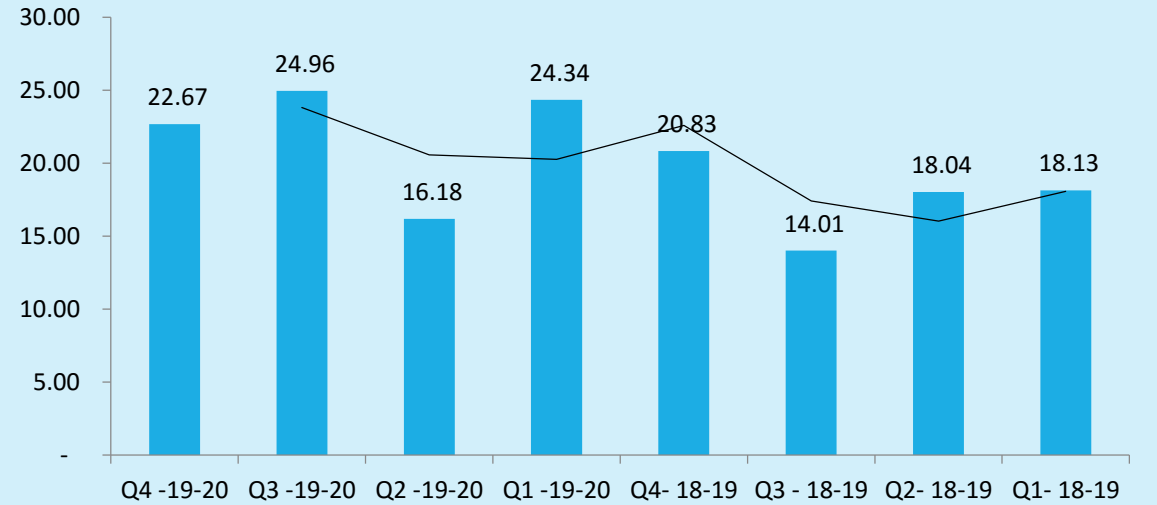
Communication cables



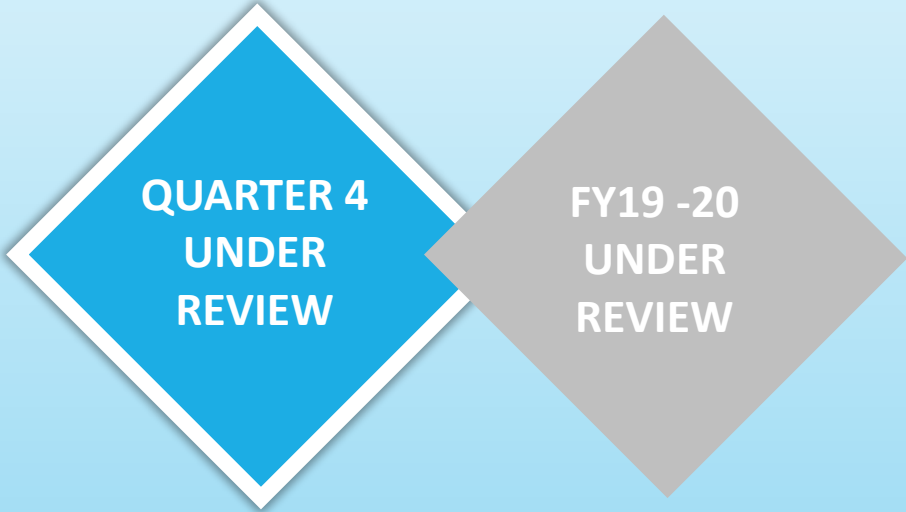
Copper rods



Others



*All the amounts are INR in Crore



Q4-FY20 KEY FINANCIAL HIGHLIGHTS

(Standalone Q4 Vs Q3 FY 2019-20 Performance) (INR Cr)



TELICA

FAN



WIGGLE



JINGLE BOY



KRAYER HS PEDESTAL



TORRENCE FERRATA

Total Income*	<ul style="list-style-type: none"> • INR 710.13 Cr • Growth of (2.6) % Q-o-Q
EBITDA	<ul style="list-style-type: none"> • INR 145.80 Cr • Growth of 22.62% Q-o-Q
EBITDA Margins	<ul style="list-style-type: none"> • 20.53% • Growth of (422)Bps
PAT	<ul style="list-style-type: none"> • INR 117.16 Cr • Growth of 45.31 % Q-o-Q
PAT Margins	<ul style="list-style-type: none"> • 16.50% • Growth of 544Bps Q-o-Q
Basic EPS	<ul style="list-style-type: none"> • INR 7.66 • Growth of 45.4% Q-o-Q

*Includes other income

STANDALONE FINANCIAL HIGHLIGHTS Q4-FY20 (IND-AS)

INCOME STATEMENT (INR Cr)	Q4-FY20	Q3-FY20	Q-o-Q	Q4-FY19	Y-o-Y
Total Income*	710.13	728.88	(2.6)%	847.05	(16.2)%
Total Expenses	564.33	609.97	(7.5)%	696.79	(19.0)%
EBITDA	145.80	118.91	22.6%	150.26	(3.0)%
EBITDA Margins (%)	20.53%	16.31%	422Bps	17.47%	306Bps
Depreciation	9.57	9.64	(0.7)%	10.05	(4.8)%
EBIT	136.23	109.27	24.7%	140.21	(2.8)%
EBIT Margins (%)	19.18%	14.99%	419Bps	16.55%	263Bps
Finance Cost	0.73	0.37	97.3%	0.27	170.4%
Profit Before Tax	135.50	108.9	(24.4)%	134.94	0.4%
Tax	18.34	28.27	(35.1)%	55.04	(66.7)%
Profit After Tax	117.16	80.63	45.3%	84.90	38.0%
PAT Margins (%)	16.50%	11.06%	544Bps	10.02%	648Bps
Other Comprehensive Income	(32.69)	8.28	(494.8)%	8.12	(502.6)%
Total Comprehensive Income	84.47	88.91	(5.0)%	93.02	(9.2)%
EPS Basic (INR)	7.66	5.27	45.4%	5.55	38.0%

LIGHTING PRODUCT



HIGHBAY



LED SLIM
PANELS ROUND



NEW LED BULB
BLISTER PACK



LED TRACK LIGHT

*Includes other income

CONSOLIDATED FINANCIAL HIGHLIGHTS MARCH 20 (IND-AS)

INCOME STATEMENT (INR Cr)	Q4-FY20	Q3-FY20	Q-o-Q	Q4-FY19	Y-o-Y
Total Income*	669.93	728.88	(8.1)%	847.05	(20.9)%
Total Expenses	570.91	602.47	(5.2)%	678.62	(15.9)%
EBITDA	99.02	126.41	(21.7)%	168.44	(41.2)%
EBITDA Margins(%)	14.78%	17.34%	(256)Bps	19.88%	(510)Bps
Depreciation	9.57	9.64	(0.7)%	10.05	(4.8)%
EBIT	89.45	116.77	(23.4)%	158.39	(43.5)%
EBIT Margins (%)	13.35%	16.02%	267Bps	18.70%	(535)Bps
Finance Cost	0.73	0.37	97.3%	0.27	170.4%
Share of net Profit of an Associate & JV	8.19	19.43	(57.8)%	27.27	(70.0)%
Profit Before Tax	96.91	135.83	(28.7)%	185.38	(47.7)%
Tax	32.42	33.11	(2.1)%	61.25	(47.1)%
Profit After Tax	64.49	102.72	(37.2)%	124.13	(48.0)%
PAT Margins (%)	9.63%	14.09%	(446)Bps	12.13%	(250)Bps
Other Comprehensive Income	(32.83)	8.23	(498.9)%	7.56	(133.7)%
Total Comprehensive Income	31.66	110.95	(71.5)%	131.69	(76.0)%
EPS Basic (INR)	4.22	6.72	(37.2)%	8.12	(48.0)%



HIGHBAY



LED SLIM
PANELS ROUND

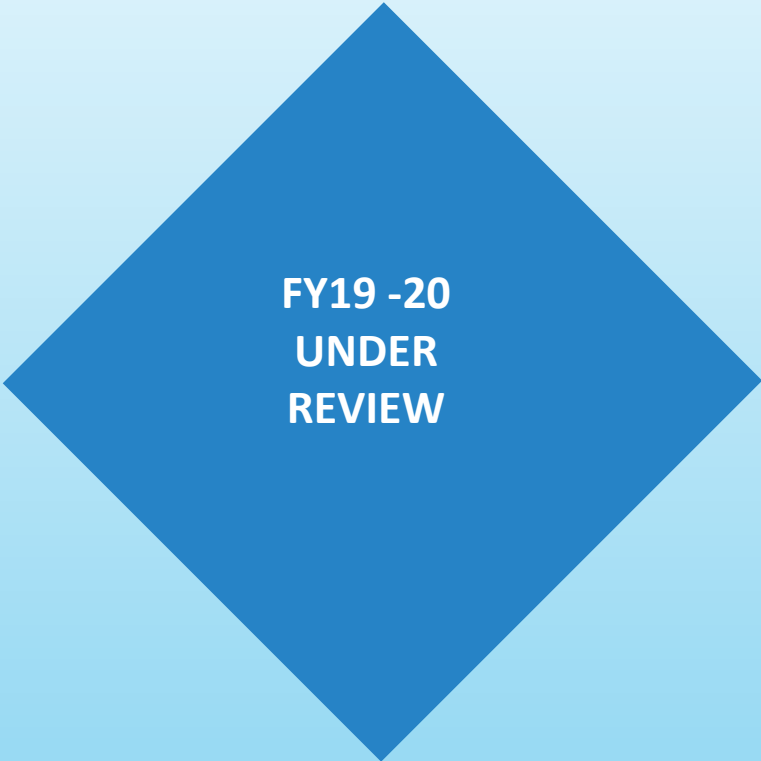


NEW LED BULB
BLISTER PACK



LED TRACK LIGHT

*Includes other income



**FY19 -20
UNDER
REVIEW**

FY2019-20 KEY FINANCIAL HIGHLIGHTS

(Standalone Year Performance) (INR Cr)



TELICA



KRAYER HS PEDESTAL

FAN



WIGGLE



JINGLE BOY



TORRENCE FERRATA

<p>Total Income*</p>	<ul style="list-style-type: none"> • INR 3,049.19 Cr • Growth of (4.7)% Y-o-Y
<p>EBITDA</p>	<ul style="list-style-type: none"> • INR 541.79 Cr • Growth of (5.5)% Y-o-Y
<p>EBITDA Margins</p>	<ul style="list-style-type: none"> • 17.77% • Growth of (105)Bps
<p>PAT</p>	<ul style="list-style-type: none"> • INR 402.48 Cr • Growth of 17% Y-o-Y
<p>PAT Margins</p>	<ul style="list-style-type: none"> • 13.20% • Growth of 118Bps Y-o-Y
<p>Basic EPS</p>	<ul style="list-style-type: none"> • INR 26.32 • Growth of 17% Y-o-Y

*Includes other income

STANDALONE FINANCIAL HIGHLIGHTS MARCH 20 (IND-AS)

INCOME STATEMENT (INR Cr)	MARCH 20	MARCH 19	Y-o-Y
Total Income*	3049.19	3199.62	(4.7)%
Total Expenses	2507.40	2626.30	(4.5)%
EBITDA	541.79	573.32	(5.5)%
EBITDA Margins (%)	17.77%	17.92%	(15)BPS
Depreciation	38.91	40.55	(4.0)%
EBIT	502.88	532.77	(5.6)%
EBIT Margins (%)	16.49%	16.65%	16BPS
Finance Cost	1.55	0.92	68.5%
Profit Before Tax	501.33	531.86	(5.7)%
Tax	98.85	187.77	(47.4)%
Profit After Tax	402.48	344.09	17%
PAT Margins (%)	13.20%	10.75%	245BPS
Other Comprehensive Income	(40.55)	(24.57)	65.0%
Total Comprehensive Income	361.93	319.52	13.3%
EPS Basic (INR)	26.32	22.50	17.0%

LIGHTING PRODUCT



HIGHBAY



LED SLIM
PANELS ROUND



NEW LED BULB
BLISTER PACK



LED TRACK LIGHT

*Includes other income

CONSOLIDATED FINANCIAL HIGHLIGHTS MARCH 20 (IND-AS)

INCOME STATEMENT (INR Cr)	MARCH 20	MARCH 19	Y-o-Y
Total Income*	2968.80	3159.43	(6.0)%
Total Expenses	2493.88	2608.13	(4.4)%
EBITDA	474.92	551.30	(13.9)%
EBITDA Margins(%)	16.00%	17.45%	(145)BPS
Depreciation	38.91	40.55	(4.0)%
EBIT	436.01	510.75	(14.6)%
EBIT Margins (%)	14.69%	16.17%	(148)BPS
Finance Cost	1.55	0.92	68.5%
Share of net Profit of an Associate & JV	77.59	100.38	(22.7)%
Profit Before Tax	512.05	610.22	(16.1)%
Tax	98.85	187.77	(47.7)%
Profit After Tax	391.00	407.47	(4.0)%
PAT Margins (%)	13.17%	12.90%	27BPS
Other Comprehensive Income	(41.40)	(25.60)	61.7%
Total Comprehensive Income	349.60	381.87	(8.5)%
EPS Basic (INR)	25.57	26.66	(4.0)%

LIGHTING PRODUCT



HIGHBAY



LED SLIM
PANELS ROUND



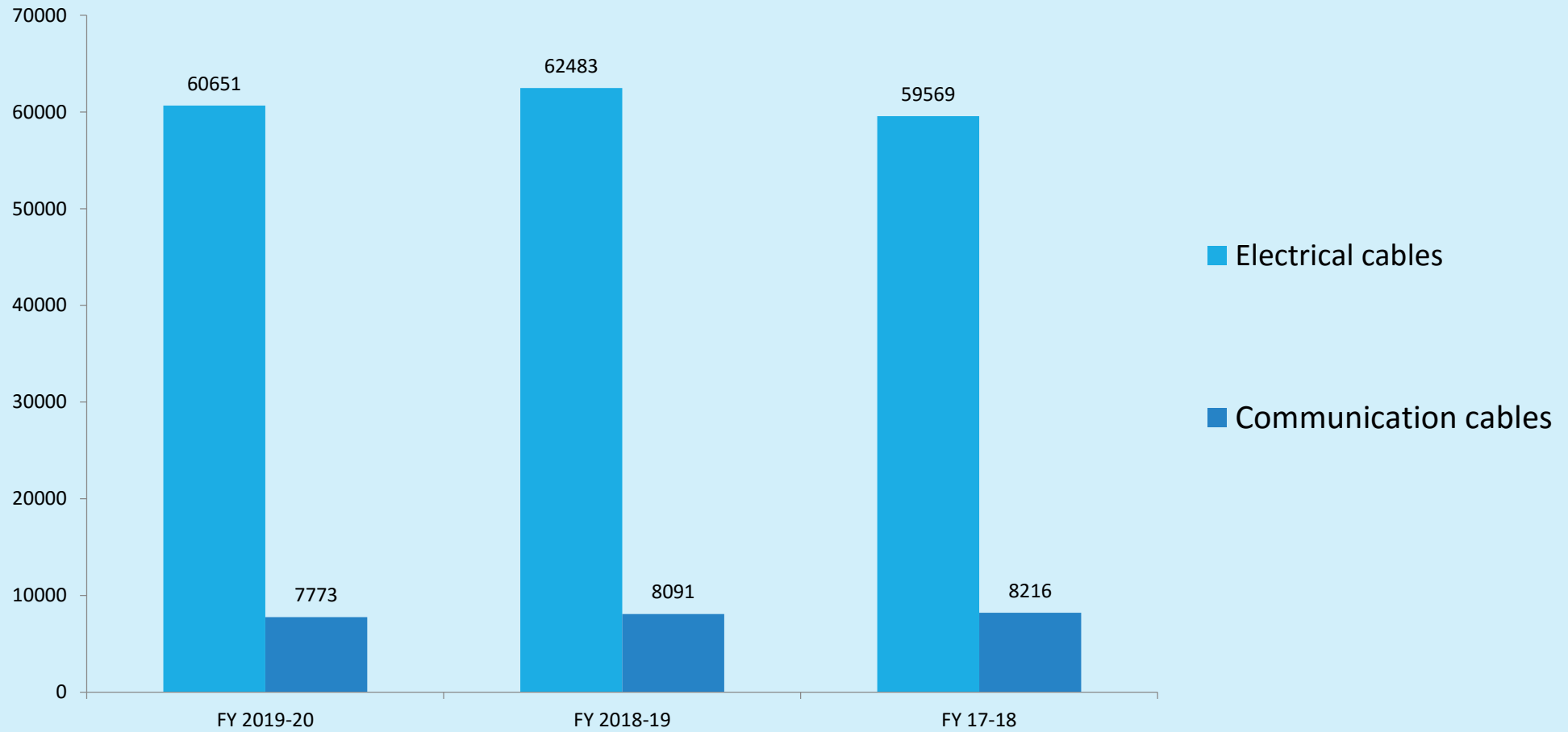
NEW LED BULB
BLISTER PACK



LED TRACK LIGHT

*Includes other income

Business Performance Trend



Electrical cables & communication cables volume in MT

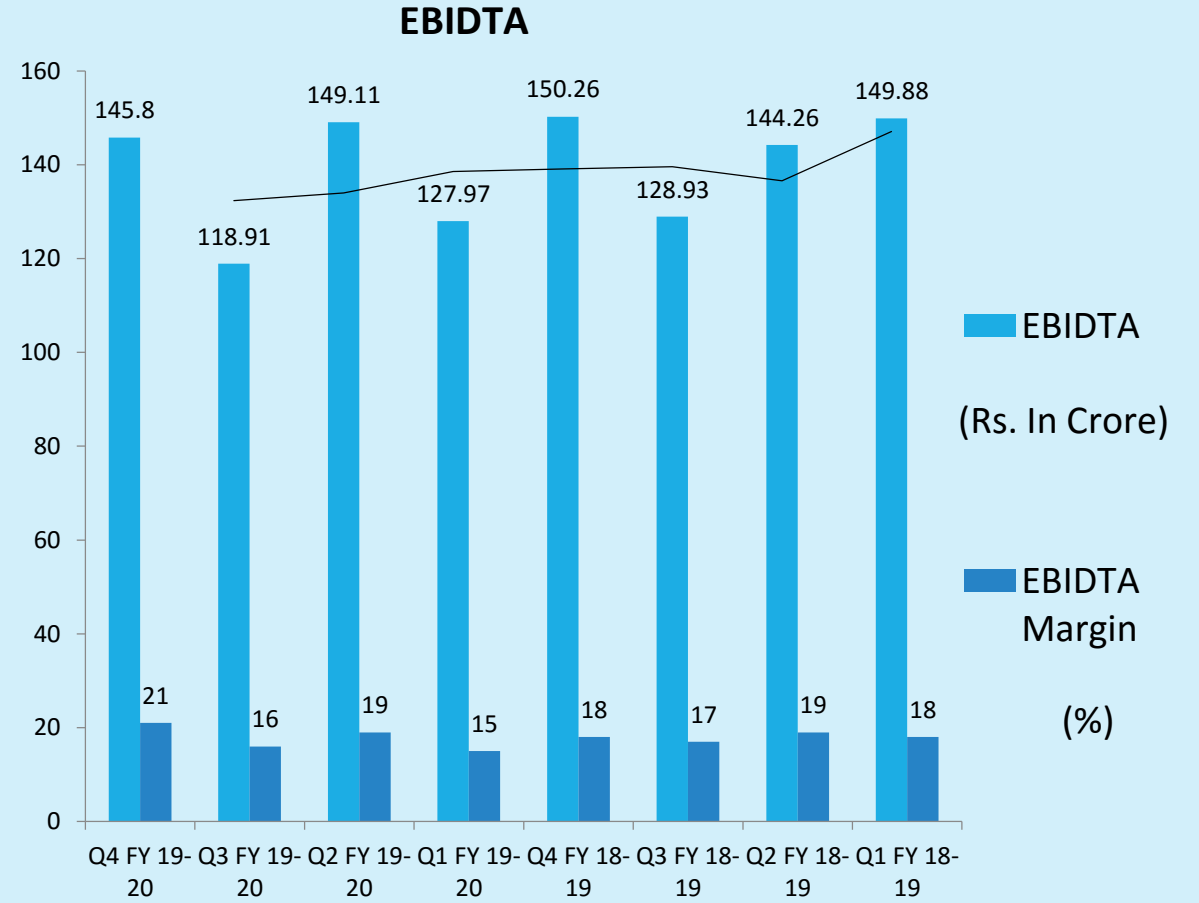
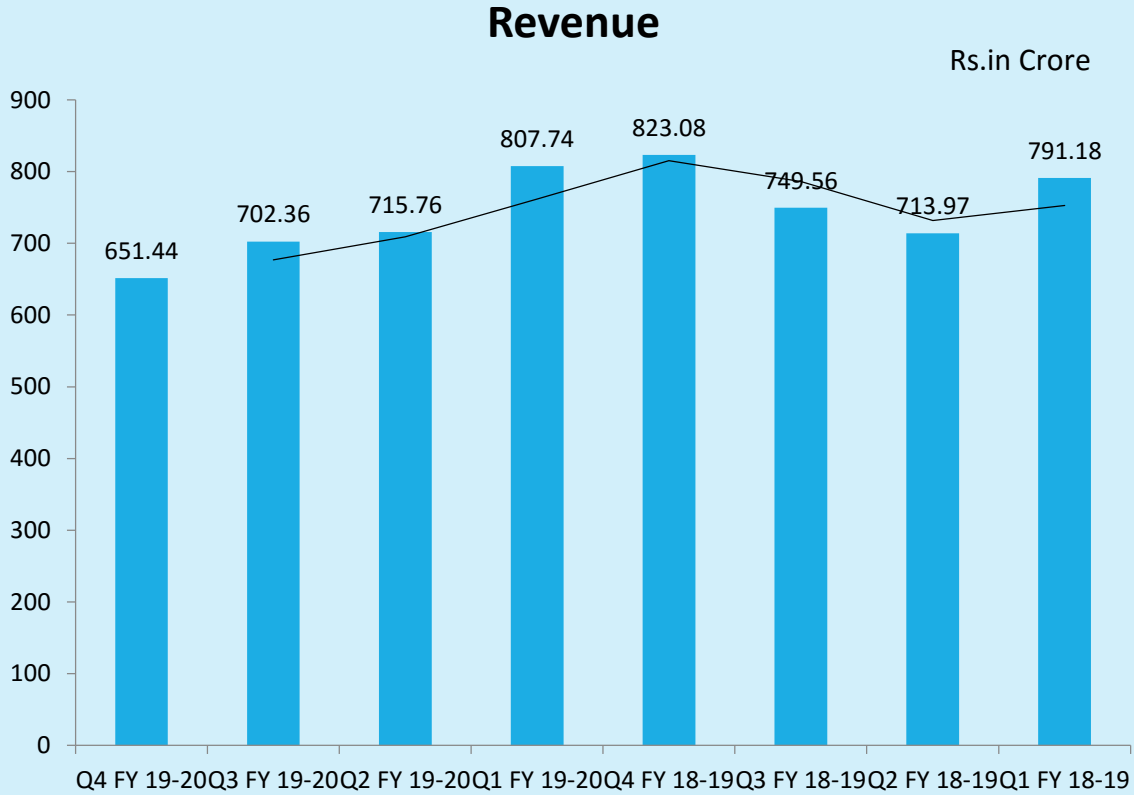


**FY 2019-20
VS
FY 2018-19**

Quarterly Profit & Loss- Standalone Financial Statement

Particulars (INR in Cr)	Q4 FY 19-20	Q3 FY 19-20	Q2 FY 19-20	Q1 FY 19-20	Q4 FY 18-19	Q3 FY 18-19	Q2 FY 18-19	Q1 FY 18-19
Revenue from Operation	651.44	702.36	715.76	807.74	823.08	749.56	713.97	791.18
EBITDA	145.80	119.51	149.11	127.97	150.26	128.93	144.26	149.88
<i>EBITDA Margins (%)</i>	21%	16%	19%	15%	18%	17%	19%	18%
Depreciation	9.57	9.64	9.80	9.90	10.05	9.73	11.03	9.74
Other Income	58.69	26.52	64.71	21.97	23.97	19.34	58.42	20.10
Finance Cost	0.73	0.37	0.23	0.22	0.27	0.03	0.32	0.30
Profit before tax	135.50	108.90	139.08	117.85	139.94	119.17	132.91	139.84
PBT Margin	19%	14%	18%	14%	17%	15%	17%	17%
Tax	18.34	28.27	15.96	36.28	55.04	43.23	40	49.50
Profit after Tax	117.16	80.63	123.12	81.57	84.90	75.94	92.91	90.34
PAT Margin	16%	11%	16%	10%	10%	10%	12%	11%
EPS	7.66	5.27	8.05	5.33	5.55	4.97	6.07	5.91

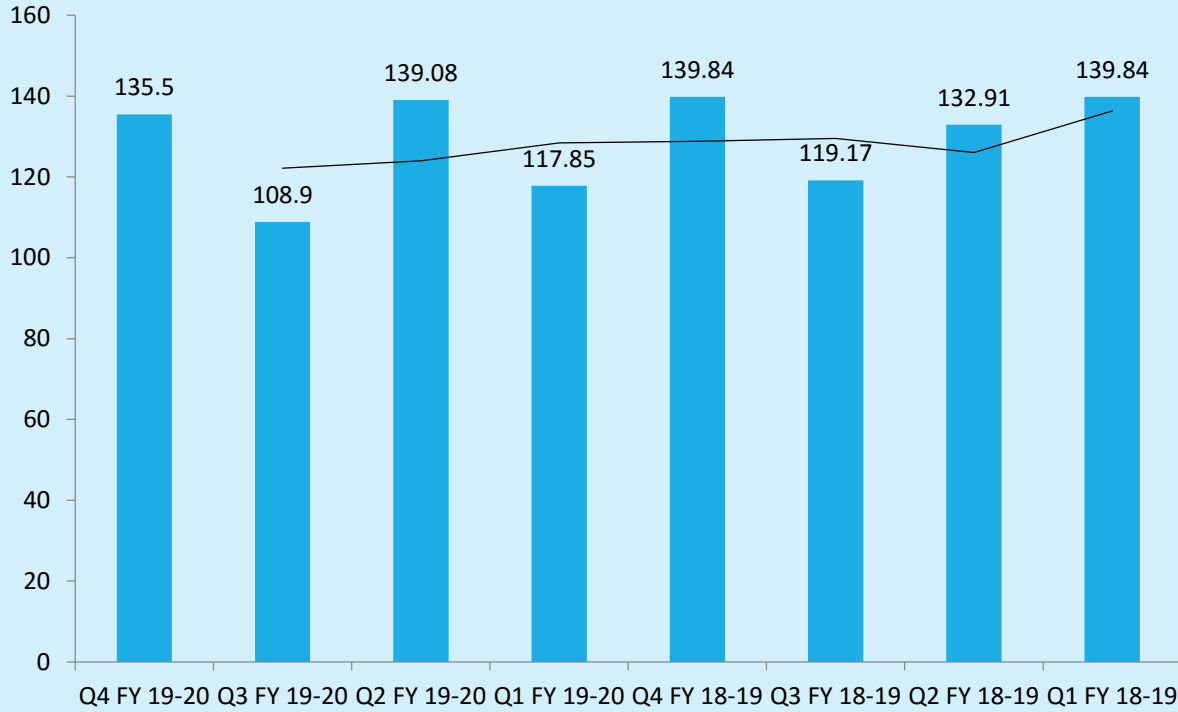
Quarter-wise Result Summary



Quarter –wise Result Summary

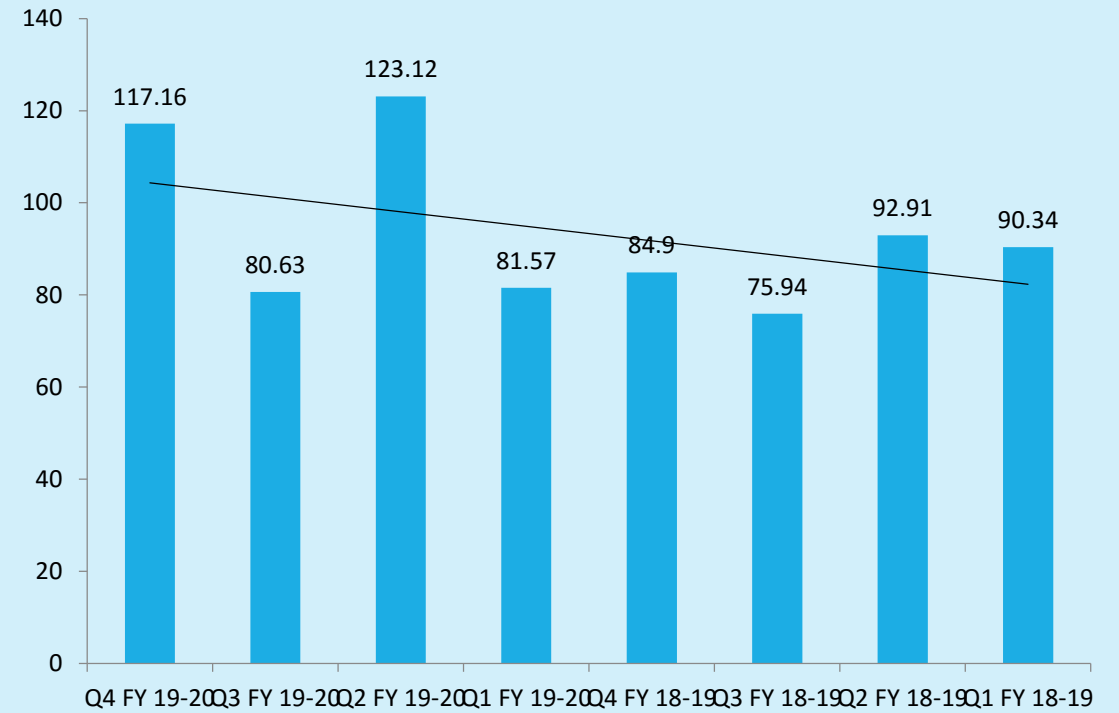
PBT

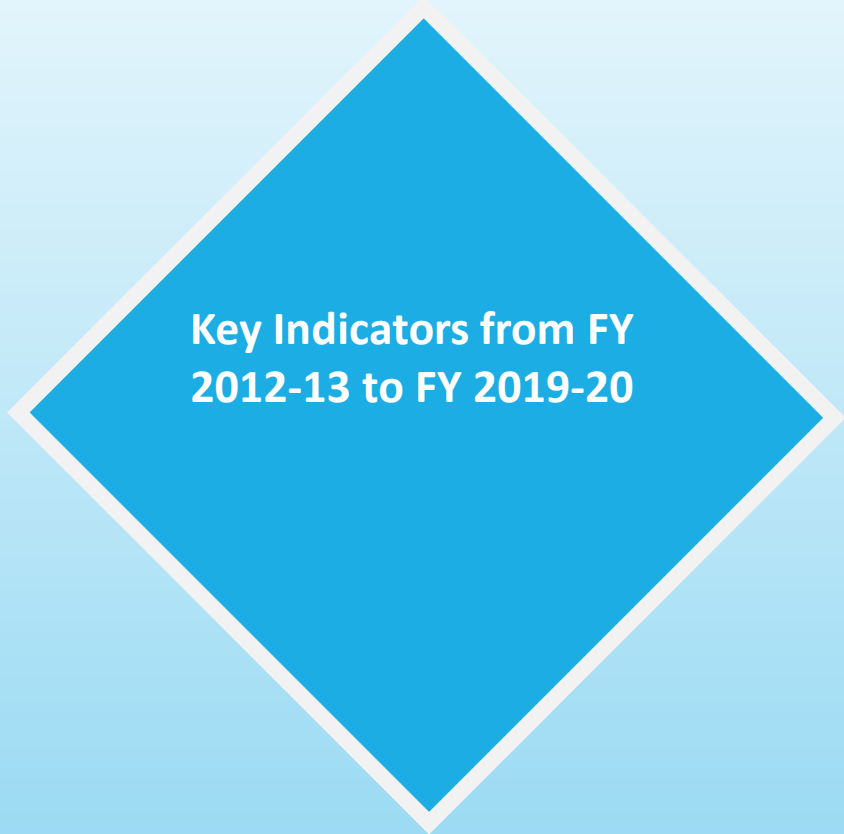
Rs. In Crores



PAT

Rs. In Crore





**Key Indicators from FY
2012-13 to FY 2019-20**

Standalone Profit & Loss Account- Key Indicators

Particulars(Rs. In Crore)	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
Gross Revenue	2,447.70	2,558.30	2,633.30	2,676.50	2,770.95	3,011.63	3,199.62	3,049.19
EBIDTA	230.80	306.90	340.80	403.00	471.66	549.72	573.32	541.79
EBIDTA Margin	9%	12%	13%	15%	17%	18%	18%	18%
Profit Before Tax	170.80	244.00	263.10	336.30	419.34	504.48	531.86	501.33
PBT Margin	7%	10%	10%	13%	15%	17%	17%	16%
Profit After Tax	145.30	207.70	198.60	248.75	315.90	358.20	344.09	402.48
PAT Margin	6%	8%	8%	9%	11%	12%	11%	13%

Standalone Balance Sheet – Key Indicators

Particulars (Rs.in Crore)	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
Share Capital	30.59	30.59	30.59	30.59	30.59	30.59	30.59	30.59
Reserves	893.70	1,072.80	1,234.20	1,437.00	1,846.85	2,163.31	2,409.08	2,688.04
Net Worth	924.29	1,103.39	1,264.79	1,467.59	1,877.44	2,193.90	2,439.67	2,718.63
Loan Funds	180.60	147.00	126.70	51.20	-	-	-	-
Other Liability	-	-	-	-	6.58	7.52	9.80	18.18
Deferred Tax (Net)	34.50	29.50	30.00	23.00	18.93	34.93	58.34	36.06
Total Liabilities	1,139.39	1,279.89	1,421.49	1,541.79	1,902.95	2,236.35	2,507.81	2,772.86
Gross Block	977.70	1,072.80	1,096.00	1,107.40	1,148.48	1,186.70	1,226.38	1,238.56
Net Block	460.70	507.40	470.40	424.80	414.87	414.19	414.57	404.50
Investments	324.09	403.10	494.20	619.50	895.87	1,214.82	1,381.86	725.89
Net Current Assets	314.79	304.53	443.08	475.62	558.81	530.48	665.00	786.46
Cash & Cash Equivalent	39.81	64.86	13.81	21.87	32.4	76.87	46.38	856.02
Total Assets	1,139.39	1,279.89	1,421.49	1,541.79	1,902.95	2,236.36	2,507.81	2,772.87

**Union Budget
2020-
Potential
Business
Opportunity**

Digitization

- Government proposed to allocate Rs 6000 Cr to Bharat Net Scheme
- Union Budget to focus on digitalization through Broadband and UPI
- One Lac Gram Panchayats to be connected through this route
- Above initiatives will increase demand for Optic Fibre Cables

Agriculture

- Government declares 16 action points, first of which is the PM KUSUM scheme for push to renewable energy resources
- Barren lands can now be utilized for solar energy production
- 15 Lac pumps to be provided to farmers in order to agriculture's dependence on seasonality
- Focus on renewable energy will increase demand for solar cables.

Infrastructure

- Further expenditure for setting up of Economic Corridors with 6500 infra projects
- Increased focus of Dedicated Freight Corridors, Airports and Ports to give is expected to boost construction of housing projects
- Above initiatives will increase demand for electrical cables.

Real Estate

- Stamp duty rates increased to 10% from 5% without attracting capital gains/ Other income provisions
- Govt to focus on Affordable Housing with 8.5% increased allocation in the budget
- Govt to allocate Rs 14000 Cr for Smart Cities and AMRUT Scheme
- Urban Affairs Ministry to outlay Rs 50039.90 Cr

Power

- Concessional tax rate of 15% for new companies engaged in generation of electricity – This will create demand for power cables.

Building Atmanirbhar Bharat & Overcoming COVID -19

Business Including MSME

- Vocal for local products and make them global.
- Sanction Rs. 15000 crore for emergency health response package
- Above initiatives will increase demand for electrical cables and appliances.

Agriculture

- Rs,. 30000 crore Additional Emergency working capital for farmers through NABARD
- Rs. 2 Lac Crore credit boost to farmers through Kisan Credit Card Scheme.
- Above initiatives will increase demand for cables required for agricultural sectors.

Migrant Farmers

- Liquidity support to farmers & rural economy which will lead to increase in demand of our various products.

New Horizons of Growth

- Incentive schemes for promotion of New Champion Sectors will be launched in sectors such as solar PV manufacturing, advanced cell battery which will increase the demand for battery cables

Government Reforms & Enablers

- Launching of Aarogya Setu App for self assessment & contact tracing
- Databank of independent directors is launched.

Special economic and comprehensive package of Rs 20 lakh crores - equivalent to 10% of India's GDP introduced by Union Government to address post COVID -19 revival



THANK YOU